

CLEAN ENERGY  
CORPORATION AUSTRALIA

# → FINANCE PARTNERSHIP

[www.cleanenergycorp.com.au](http://www.cleanenergycorp.com.au)

## **BENEFITS**

for Banking and financial  
firms and clients

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## **CECA PARTNERSHIP**

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## **STAKEHOLDER ENGAGEMENT**



# FUTURE PROOFING YOUR ELECTRICITY COSTS

COST BENEFITS POWERED BY THE SUN

## BENEFITS FOR BANKING AND FINANCIAL FIRM

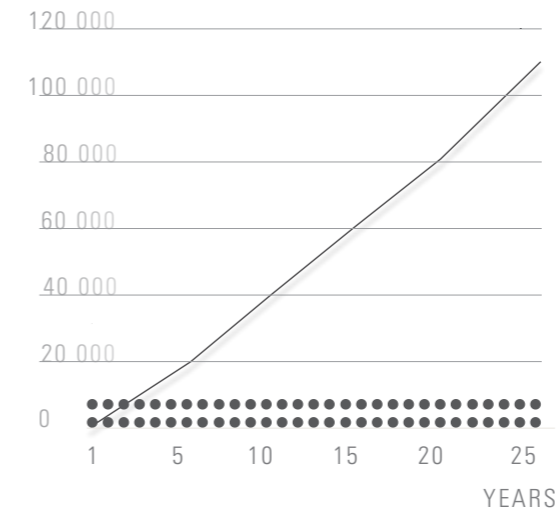
Value add and point of difference service for clients outlining an attention to detail around clients operational habits and seeking business performance benefits. Financial services organisations see Solar as an opportunity to engage with their clients and assist providing funding and loan services. Solar systems have a direct impact on property valuation models, rental income and business operating costs and therefore can be used as an effective saving and profitability model.

## BENEFITS FOR CLIENT

Solar is ideal to reduce operation and overhead costs, reduce the risk profile for rising electricity costs with significant long term financial benefits. Solar improves the underlying property it is installed on by improving NABERS and BASIX requirements and therefore improve the profile and valuation of the property.

## FINANCE PARTNERSHIP

### System Payback

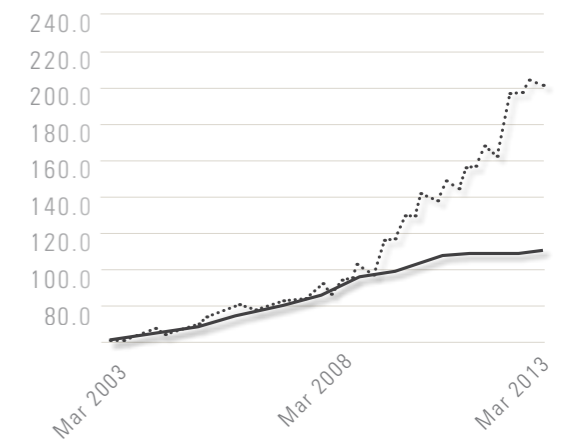


SYSTEM COST CUMULATIVE SAVING

Source: ABS 6401.0

### Consumer price index and retail electricity prices

(MARCH 2003=100)



ELECTRICITY CPI



CECA PARTNERSHIP

Clean Energy Corporation Australia runs education seminars with our financing partners whereby we are able to present and education to a larger audience around the benefits, costs and a solar industry breakdown. Financial education is an important process with our clients, where they are always looking for the best lending rates when borrowing funds.

## STAKEHOLDER ENGAGEMENT

Clean Energy Corporation Australia follows a process of through education to CFO and Financial Controllers around the solar products available. Through this process we are able to build the best financial objectives, business cases, and understand operational concerns of the business. Our referral network sees it as a value add when providing assistance to their clients, showing that they are looking comprehensively into ways to reduce operating costs and showing they are ahead of market trends and able to assist in financing.

